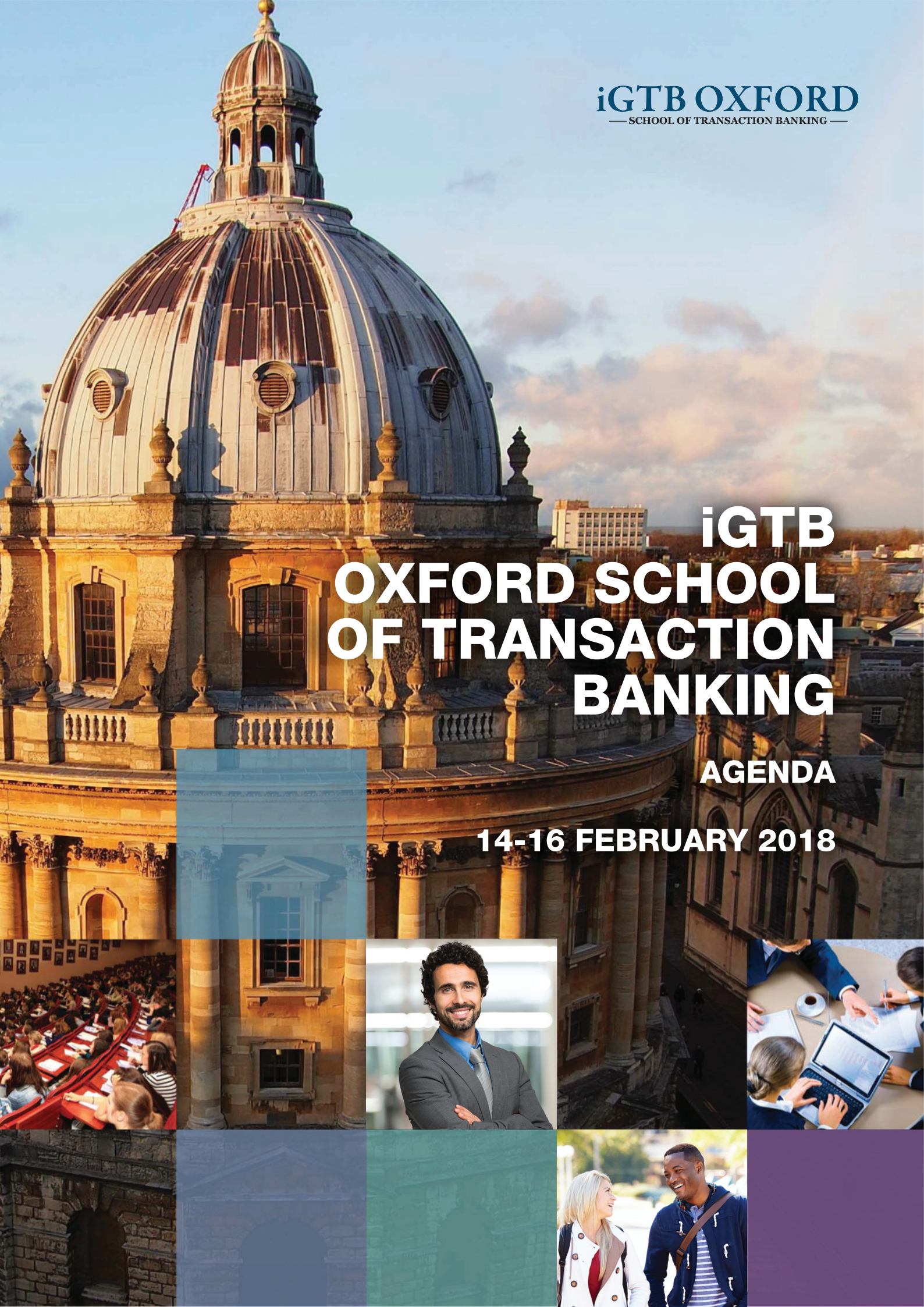


iGTB OXFORD
— SCHOOL OF TRANSACTION BANKING —

iGTB OXFORD SCHOOL OF TRANSACTION BANKING

AGENDA

14-16 FEBRUARY 2018



DAY 1 - WEDNESDAY, 14 FEBRUARY

NETWORKING AND CULTURAL PROGRAMME: OPTIONAL PRE-COURSE MORNING IN OXFORD

You may wish to arrive on the Tuesday to take advantage of the Wednesday morning in Oxford.

Before 11.00

Free time: opportunity to shop or explore this stunning town

Explore the city's beginnings as a humble Saxon town through to its current position as a world-famous seat of learning and culture. Opportunity to visit many world class centres of learning and discovery, for example the amazing Pitt Rivers Museum near Rhodes House or Christ Church College, the alma mater of 13 British Prime Ministers and many more outstanding University sights!

11:00 – 12:15

Optional private guided walking tour of Oxford

Starting at the Randolph Hotel, this private, guided tour will give you an insight into the history of Oxford, especially as a centre of learning and originally religious devotion, including entry into one of the colleges. The tour will finish at the Rhodes House ready to begin the course

COURSE PROGRAMME

12:15 - 13:15

Lunch in the Jameson Room, Rhodes House, Oxford

13:15- 13:30

Event Opening & Welcome
Introductions and Course Objectives
The Milner Hall, Rhodes House

Dr. Theodore Roosevelt Malloch

Programme Director, iGTB Oxford School of Transaction Banking
CEO, The Roosevelt Group,
Former Professor of Strategic Leadership and Governance, Henley Business School,
Senior Fellow in Management Practice, Saïd Business School, University of Oxford

Manish Maakan

School Sponsor, iGTB Oxford School of Transaction Banking
CEO, iGTB

13.30 – 14.30

Digital Transformation in Corporate Banking
Guest Speaker

Dámaso Cebrián

Global IT Head, GCB, Santander Group

14.30 – 15.30

Transaction Banking – Advocacy, Growth and Innovation (Phase I)
Session highlighting the significance of diagnostics, organizational design and functional clarity. Key foundation blocks of expertise, competency centres, partnerships and experience are discussed to create the right platform for transaction banking development

Andrew England

Curriculum Director,
iGTB Oxford School of Transaction Banking
Head of Product Strategy, iGTB
Former McKinsey Senior Advisor on Transaction Banking
MD, Head of Transaction Banking, Lloyds Banking Group
Head of CEE Global Transaction Banking, Unicredit
Group and Head of Cash & Trade Product, Deutsche Bank

15:30 - 15:45 - Break

15:45 - 16:30

The CIMB journey - building the Transaction Banking Franchise

Hendra Lembong

CEO, Group Transaction Banking, CIMB Group, Kuala Lumpur, the largest Asia Pacific (ex-Japan) based investment bank and one of the world's largest Islamic banks

16:30 - 17:15

Transaction Banking Phase I: [Continued]
Seeing the 'wood from the trees'. Interactive session aimed at clarifying significance of focusing on the 'core', gap closure and prioritizing key initiatives
Defining success through a core toolkit of health indicators

Andrew England

17:15 – 17:30

Bank Ambition: Exercise setting

Phil Cantor

Coursework Leader, iGTB Oxford School of Transaction Banking
CMO, iGTB

17:30 - 18:45

Networking and Cultural Programme: African Jazz Piano with cocktails on the lawn (or inside if weather does not permit)

Adam Glasser

Winner of the South African Music Award

18:45 - 20:30

Dinner in the Beit Room, Rhodes House
Guest Speaker

Davide Taliente

Managing Partner, Europe, Middle East, Africa
Head of Public Policy Practice, Member of the Executive Committee, Oliver Wyman

20:30

Bank Ambition: Group Exercise Preparation
Rosebery Room (Rhodes House Library)

DAY 2 - THURSDAY, 15 FEBRUARY

Breakfast at Randolph Hotel

08:30 - 09:15

Design Thinking and application in Digital Technology

Michel Jacobs

Global Sales Head, Head of Digital and Payments
Product Management, iGTB

09:15 – 10:30

Bank Ambition: Exercise Presentations and Feedback

Phil Cantor

10:30 - 10:45 - Break

10:45 – 12:00

Transaction Banking - Managing to Performance (Phase II)
Avoiding the traps of growth. Session driven around best practices, managing customer complexity, risk mitigation and launching a sustainable product management function

Andrew England

Interactive session on building business cases and driving investment into the business

Defining success toolkit

12:00 – 13:00

Innovation in Financial Services

Nadeem Sheikh

Founder and CEO, Anthemis Group
Non-Executive & Board Roles at Financial Planning Standards Board, Bento Inc, Currency Cloud, JUMO WORLD and PayPerks

13:00 - 14:00

Lunch

14:00 - 15:00

Transaction Banking - Conflict, Disruption and Stakeholder (Phase III)
Session outlining key challenges and responses to 'attacks' on the business system: Navigating progress through digital disruption, attaining commitment in a capital restricted environment

Andrew England

15:00 - 15:45

Case study from a leading institution on how to win Transaction Banking market share

Tushar Trivedi

Leader and Chief Executive, Payso Fintech
Former Senior Vice President, Head of Transaction Banking Group Product, Implementation, Process & Quality, Business Solutions, Kotak Mahindra Bank

15:45 - 16:00 - Break

16:00 - 16:30

Transaction Banking Phase III: [Continued]
How to address new areas of business focusing on Internationalization and the SME segment

Andrew England

16:30 - 17:00

Bank Focus: Exercise Setting

Phil Cantor

17:00 - 19:00

Free time or opportunity to shop or explore Oxford

19:00 - 19:30

Networking and Cultural Programme: Private guided tour of the Ashmolean Museum, the oldest public museum in Britain, and the first purpose-built public museum in the world. The Ashmolean is the University of Oxford's museum of art and archaeology, founded in 1683. These world famous collections range from Egyptian mummies to contemporary art, telling human stories across cultures and across time

“Imagining the Divine”

Exploring Buddhism, Christianity, Hinduism, Islam and Judaism, this major exhibition will be the first to look at the art of the five world religions as they spread across continents in the first millennium AD. On display and explained will be remarkable objects created when the iconography of each religion was still being developed

19:30 - 21:00

Cocktail reception & dinner on the Ashmolean terrace (inside if weather unfavourable)
Guest Speaker

The Honorable Jacob Rees-Mogg

Member of Parliament for North East Somerset
Member of Committee for Exiting the EU
Member of the European Scrutiny Committee
Former member of the Treasury Select Committee (which provides oversight of the Bank of England and the Financial Conduct Authority)
Partner, Somerset Capital Management
Alumnus of Trinity College, Oxford

DAY 3 - FRIDAY, 16 FEBRUARY

08:00 - 09:00

Bank Focus: Group Exercise Preparation

09:00 - 9:30

Case study on how to create global scale, competency and a winning strategy in cash & trade

Lisa Lansdowne-Higgins

Vice President, Deposit and Treasury Solutions
Royal Bank of Canada and Member of the Board, S.W.I.F.T

09:30 – 10:00

Designing the CEO Agenda
What the CEO and Board will want to know on an ongoing basis: reporting the value of Transaction Banking and claiming its rightful place in the minds of the bank's top leadership

Andrew England

10:00 - 10:30

Case study outlining the bank's technology transformation for lasting competitiveness

John Cowan

Vice President, CIBC Business and Corporate Banking Technology,
Representative to CIBC-FCIB Technology and Operations

10:30 - 10:45 - Break

10:45 - 11:45

Bank Focus: Exercise Presentations and Feedback

11:45 - 12:15

Oxford Closing Session with Guest Speaker
Extending Transaction Banking to support business growth

Isaac Thomas

Head Transaction Banking, Wholesale Banking
Abu Dhabi Commercial Banking

12:15 – 12:30 - Wrap up of Oxford sessions

12:30 - 13:15 - Buffet Lunch

13:30

Depart to London by Luxury Executive Coach

15:30

Arrive in Dukes Hotel, London
A majestic historical building, only a 5 minute walk from Buckingham Palace, Dukes London is a sophisticated, luxury hotel nestled in the heart of historic St. James's Mayfair

Ever since King Henry 8th built his palace here in the 16th Century, St. James's has been the exclusive retreat of writers, musicians, politicians and royalty. Drinks at Dukes Bar is something of an occasion. The renowned bar is internationally celebrated for its famous martinis and personalised cocktails and is home of the legendary James Bond martini

16:00 - 17:30

Group Workshop on how to market and provide digital access to the transaction banking franchise

Facilitated by **Philip Davies**, President, EMEA, Siegel +Gale and **Liana Dinghile**, Group Director, Strategy, EMEA, Siegel+Gale.

17:30 - 18:15 - Free time

18:15 - 19:00

Reception, Certificate Presentation, Photographs
Oxford and Cambridge Club, London
Private listed Clubhouse

19:00 - 21:00

Graduation Dinner with Guest Speaker

Lord Stephen Green

Baron Green of Hurstpierpoint
Former CEO and former Group Chairman of HSBC
Former Minister of State for Trade and Investment
Alumnus of Exeter College, Oxford

DAY 4 - SATURDAY, 17 FEBRUARY

07:30 - 11:00

Breakfast

11:00

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