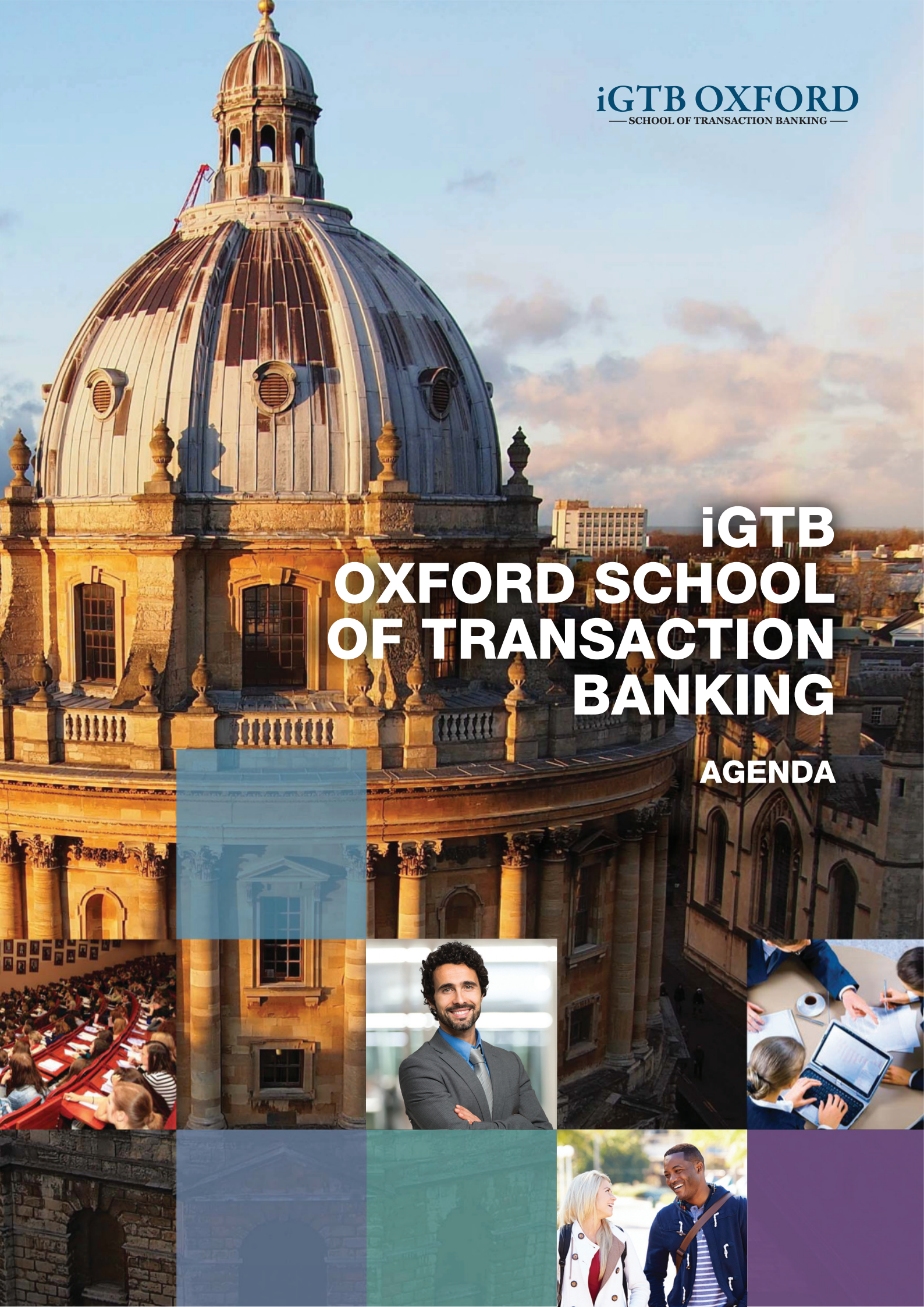


iGTB OXFORD

— SCHOOL OF TRANSACTION BANKING —

# OXFORD SCHOOL OF TRANSACTION BANKING

AGENDA



## DAY 1 - Wednesday, 29 August 2018

### COURSE PROGRAMME

<b>12:15 - 13:15</b> Post Bar at the Fullerton Hotel	<b>Registration and Lunch</b>
<b>13:15 - 13:30</b> Event Opening, Welcome Introductions and Course Objectives	<b>Dr.Theodore Roosevelt Malloch</b> Programme Director, iGTB Oxford School of Transaction Banking CEO, The Roosevelt Group, Former Professor of Strategic Leadership and Governance, Henley Business School,Senior Fellow in Management Practice, Saïd Business School, University of Oxford
	<b>Manish Maakan</b> School Sponsor, iGTB Oxford School of Transaction Banking CEO, iGTB
<b>13:30 - 14:30</b> Digital Transformation in Asia	<b>Sopnendu Mohanty</b> Chief Fintech Officer, Monetary Authority of Singapore
<b>14:30 - 15:30</b> Transaction Banking - Advocacy, Growth and Innovation (Phase I) Session highlighting the significance of diagnostics, organizational design and functional clarity. Key foundation blocks of expertise, competency centres, partnerships and experience are discussed to create the right platform for transaction banking development	<b>Andrew England</b> Curriculum Director, iGTB Oxford School of Transaction Banking Head of Product Strategy, iGTB Former McKinsey Senior Advisor on Transaction Banking MD, Head of Transaction Banking, Lloyds Banking Group Head of CEE Global Transaction Banking, Unicredit Group and Head of Cash & Trade Product, Deutsche Bank
<b>15:30 - 15:45</b> - Break	
<b>15:45 - 16:30</b> Building Transaction Banking Capability : A Case Study	<b>James Deely</b> Office of the President, Bangkok Bank, Thailand
<b>16:30 - 17:15</b> Transaction Banking Phase I: [Continued] Seeing the 'wood from the trees'. Interactive session aimed at clarifying significance of focusing on the 'core', gap closure and prioritizing key initiatives Defining success through a core toolkit of health indicators	<b>Andrew England</b>

**17:15 - 17:30**  
Bank Ambition: Exercise setting

**Phil Cantor**  
Coursework Leader, iGTB Oxford School of Transaction Banking  
CMO, iGTB

**17:30 - 18:30**  
Group Exercise Preparation

**18:45 - 20:30**  
Dinner at La Brasserie, at the Fullerton Hotel

**Joydeep Sengupta**  
Senior Partner, Leader of Asia Pacific Banking Practice, McKinsey & Co, Singapore

## DAY 2 - Thursday, 30 August 2018

Breakfast at the Fullerton Hotel

**09:15 - 10:15**  
Design Thinking and application in Digital Technology

**Herber de Ruijter**  
Head of Digital, iGTB

**10:15 - 10:45**  
Bank Ambition: Exercise Presentations and Feedback

**Phil Cantor**

**10:30 - 10:45** - Break

**10:45 - 12:00**  
Transaction Banking - Managing to Performance (Phase II)  
Avoiding the traps of growth. Session driven around best practices, managing customer complexity, risk mitigation and launching a sustainable product management function  
Interactive session on building business cases and driving investment into the business

**Andrew England**

Defining success toolkit

**12:00 - 13:00**  
Corporate Banking Insights, Asia

**Gaurav Arora**  
Head, Corporate & Institutional Banking, APAC & ME  
Greenwich Associates

**13:00 - 14:00**  
Roof Garden, Fullerton Hotel

**Lunch**

**14:00 - 15:00**

Transaction Banking - Conflict, Disruption and Stakeholder (Phase III)  
Session outlining key challenges and responses to 'attacks' on the business system: Navigating progress through digital disruption, attaining commitment in a capital restricted environment

**Andrew England**

**15:00 - 15:45**

Case Study – How to win Transaction Banking Market Share

**Loo Eng Hock**

GTB Head, HLBB Malaysia

**15:45 - 16:00 - Break**

**16:00 - 16:30**

Transaction Banking Phase III: [Continued]  
How to address new areas of business focusing on Internationalization and the SME segment

**Andrew England**

**16:30 - 17:30**

Bank Focus: Exercise Setting

**Phil Cantor**

**17:30 - 18:00**

Free time

**18:00 - 19:00**

Private Museum Tour : Asian Civilisations Museum  
1 Empress Place, Singapore

**19:00 - 21:00**

Cocktail Reception and Dinner  
Empress Restaurant, 1 Empress Place, Singapore

**Likhit Wagle**

General Manager, Financial Services Sector,  
IBM Asia Pacific

## DAY 3 - Friday, 31 August 2018

Breakfast at the Fullerton Hotel

**09:00 - 09:45**

The CIMB journey - building the Transaction Banking Franchise

**Hendra Lembong**

Chief Fintech Officer, CIMB Group,  
Former CEO, Group Transaction Banking, CIMB Group

**09:45 - 10:45**

Bank Focus: Group Exercise Presentation

**10:45 - 11:15**

Designing the CEO Agenda  
What the CEO and Board will want to know on an ongoing basis: reporting the value of Transaction Banking and claiming its rightful place in the minds of the bank's top leadership

**Andrew England**

**11:15 - 11:30 - Break**

**11:30 - 12:00**

How Fintechs are changing the banking landscape in Asia

**Ramesh Vijayraghavan**

Board Member, BANSEA

**12:00 - 12:30**

Global Liquidity and Cash Management: A Whole New World

**Rohit Joshi**

Managing Director, Head of Global Liquidity and Cash Management, HSBC

**12:30 - 13:30**

Roof Garden, Fullerton Hotel

**Lunch**

**13:30 - 14:30**

Personal Action Planning

**14:30 - 15:30**

Corporate Panel

Select array of multinationals

**Chris Emslie**, Corporate Treasurer, General Mills  
**Rani Misra**, Regional Treasurer, Cargill, Asia Pacific  
**Jonas Falk**, MD, SKF Treasury Centre Asia Pacific

**15:30 - 16:00**

Transaction Banking in Asia: an interview and open Q&A session

**Lisa Robins**

Global Head, Transaction Banking, Standard Chartered

**16:00 - 16:30**

Top concerns of CEOs, a critical in-depth key survey

**Dr. Theodore Roosevelt Malloch**

**16:30 - 17:00**

Closing ceremonies with graduation and certificate presentation

**17:00 - 18:00**

Free time

**18:00 - 19:00**

Singapore River Cruise  
Boarding at Fullerton Jetty for river cruise ending at the Marina Bay Sands Hotel

**19:00 - 21:30**

Reception and Dinner  
Spago Restaurant at the top of the Marina Bay Sands Hotel

## DAY 4 - Saturday, 1 September 2018

Breakfast at the Fullerton Hotel

**11:00**

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